

uCloudlink Partnership Program



uCloudlink partnership program is designed for all the global partner of uCloudlink. The simple, profitable and flexible partner program will help you grow your business by providing solutions that are easy to demo, easy to sell, and easy to manage. You’ ll benefit from our aggressively competitive discounts and deal registration, training, marketing support and incentive programs. We may align our partner through following metrics by and not limited to the conditions and support listed below. As there is no universal standard for all partners of different regions and industries, this categorization and related conditions & support are always reserved to the stage of NDA or Contract. At this stage, you may choose any of the 4 types according to your expectation.

Partnership level/Conditions & Support	Premium Reseller	Certified Silver Partner	Certified Gold Partner	Certified Distributor Requirement
Min. unit (hardware) sold per annum(Quantity)				
Min. data Consumption per annum (USD)				
Trained Product Manager (Number of person)				
Trained Sales Manager (Number of person)				
Trained BOSS Expert(Number of person)				
Customer evidence (Number of evidence)				
24-hour CS support				
RMA Portal				
Partnership logo				
Applicable Incentive Programs				
Marketing Support and promotion kit				
Market Development Fund (MDF)				